



Usborne Lifetime Consultant Discount

Your business kit purchase provides you with a lifetime discount on every purchase you make through your sponsor, your consultant e-commerce web site, or order-pro online.

During your first twelve weeks, you will earn lots of free and discounted books by sharing our products with others at home shows and other events. This is the BEST way to build your collection of Usborne Books! The One Step At A Time chart included with your consultant kit details these benefits.

In addition to One Step At A Time benefits, you receive a 25% discount/commission with each personal/customer/home show order you place for at least \$85 retail. The amount you owe for the order is reduced by 25% of the retail total, so you keep your commission from the payments you collect from customers. This is a lifetime benefit. Once you meet the \$85 net minimum purchase during your first twelve weeks, there are no other minimum purchases to maintain this discount benefit.

The company also provides the following free merchandise and discounted items with each personal/customer/home show order you place for at least \$85 retail:

MERCHANDISE ALLOWANCE:

Free books starting at \$10 for with \$85 retail and increasing in amount based on the retail total of the order.

\$5 FREE BOOK ALLOWANCE:

Called “special date credit,” this can be used to provide hostesses with an additional incentive, or can be used to build your collection of Usborne Books.

BONUS GIFT:

Any single book or set at a 65% discount. This can be used to provide hostesses with an additional incentive, or can be used to build your collection of Usborne Books.

BOOKING SPECIAL:

Up to \$20 retail at a 75% discount. This can be used to provide hostesses with an additional incentive, or can be used to build your collection of Usborne Books.

HOSTESS BOOKS:

Up to \$25 retail at a 65% discount. This can be used to provide hostesses with an additional incentive, or can be used to build your collection of Usborne Books.

½ PRICE BOOKS:

Up to \$25 retail at half price for every \$100 in retail sales. Hostesses may use this in addition to their merchandise allowance to increase their discounted books available to them.

These benefits are yours to use as you wish...

Build an amazing home library!

Purchase books & kid kits for birthday presents or teacher gifts at a deep discount!

Build your inventory to sell at booths/holiday bazaars!